

CITY MANAGER WEEKLY UPDATE REPORT ~ KENT MYERS

October 8, 2010

This week's report starts with some good news regarding lodging tax collections and visitation to the Olympic National Park. As shown on the attached page, our September lodging tax revenues increased about \$5,500 over the previous year. This is for tax actually collected in July and represents the highest July collections in the history of the local lodging tax. We hope that the trend will continue when we receive the August revenues during the next several weeks. In addition, this week I attended the Olympic Tourism Commission monthly board meeting and Barb Maynes, from Olympic National Park, reported that park entrance fees have increased 4.6% this year.

This week we started union negotiations with the IAFF Local 656 team. As expected, this first session was merely a starting point with both the City and IAFF presenting their initial proposals. I presented an overview of the City's financial position, and reiterated the fact that Bob Coons was our key negotiator, and that I would only participate as needed. This first session went well, but I think that we can expect that negotiations will continue for some time due to the number of issues involved. Additional meetings with the other unions will be held in the next several weeks. Our goal is to have a progress report to present to the City Council in mid-November.

This week I also attended a Food Policy Council Summit at the Library that included about 30 other local government officials and food industry representatives. There seems to be a lot of interest in working together to increase this part of our local economy. The key challenge is linking all of the food system as an integral whole and this will take a lot of leadership and coordination to be successful. A follow up meeting will be held next month and it is hoped that some of the Council can attend this second meeting.

As the week comes to a close, I also wanted to report that we still have not received the final comments from Rayonier on the CSO property purchase agreement. Today, I placed a call to Mike Herman, Vice President of Rayonier. I expect to hear from him on Monday regarding his final changes to the agreement.

Finally, I wanted to let you know that I will be attending the ICMA Conference in San Jose and will be out of the office for several days. I will be leaving on Saturday, October 16, and I will be back in Port Angeles on either Tuesday October 19, or Wednesday, October 20.

- Kent Myers

Room tax history

Collected	Sales from								Actual	Budget
		2,003	2,004	2,005	2006	2007	2008	2009	2010	2011
Jan	Nov	16,930	15,926	19,056	\$19,546	\$17,290	\$19,222	\$3,712	\$7,326	\$16,000
Feb	Dec	17,550	16,417	21,214	\$19,709	\$24,014	\$19,583	\$17,550	\$20,900	\$19,500
March	Jan	12,264	14,237	15,750	\$16,660	\$17,878	\$21,373	\$14,376	\$14,573	\$17,000
April	Feb	13,294	12,558	19,056	\$19,742	\$19,365	\$19,316	\$19,436	\$20,006	\$19,000
May	March	17,143	23,033	22,816	\$22,585	\$26,083	\$26,506	\$26,935	\$25,293	\$26,000
June	April	21,870	27,906	28,129	\$29,158	\$30,149	\$33,366	\$25,331	\$31,860	\$29,500
July	May	30,100	34,141	34,945	\$37,626	\$43,524	\$41,294	\$37,947	\$37,103	\$38,500
August	June	43,813	50,704	51,162	\$48,554	\$60,825	\$65,390	\$48,128	\$51,951	\$54,000
Sept	July	61,489	71,479	76,418	\$72,856	\$89,325	\$91,543	\$86,487	\$92,004	\$84,000
October	Aug	\$65,253	\$72,792	\$74,867	\$81,425	\$92,801	\$69,469	\$79,732	\$89,000	\$86,000
November	Sept	\$55,460	\$60,532	\$56,519	\$61,528	\$45,326	\$45,779	\$70,516	\$51,000	\$55,000
December	Oct	\$26,122	\$30,161	\$28,285	\$30,771	\$31,577	\$32,208	\$32,134	\$30,500	\$30,000
Totals		\$381,288	\$429,886	\$448,217	\$460,160	\$498,157	\$485,049	\$462,284	\$471,516	\$474,500